



Reach within to Embrace Humanity

Dear Rotarians,

REACH WITHIN TO EMBRACE HUMANITY...Rotary International's theme for the year permeated the Club's activities, as will be seen in the following pages. Members engaged with each other and with the community, and reached out internationally.

It was a productive and fun-filled year, beginning with a new Rotary song (words of the Four Way Test set to a country western tune) debuted by the Rotary band on Changeover day. A birthday table was designated at weekly meetings for members celebrating another year in their lives. For the Wednesday before Thanksgiving, Rotarian **Maurita Holland** organized a Musicale where members shared their musical talent. For the occasion the ballroom was set up with strobe lights, colorful table cloths and candles and family and friends enjoyed pizza and salad. Through the course of the year, members attended Happy Hour gatherings, played volleyball, bowled, and attended concerts and plays. A Rotary bingo game was on the agenda for the annual meeting.

Reaching out into the community the Club joined with The Kiwanis Club of Ann Arbor and other business and individual donors to purchase copies of the video, *Black and Blue*, for Washtenaw County high schools, including three private high schools in Ann Arbor. The video is the Story of Gerald Ford, Willis Ward and the 1934 Michigan-Georgia Tech Football Game. The project was initiated and led by Rotarian **Ingrid Sheldon**.

New ventures for the Club were to make use of matching funds from the district to do a community project (see Community Allocations) and initiate a small Micro Lending project in Guatemala as a learning model. The exercise has been successful, putting the Club on a path to developing a large Global Grant project.

Two Committees, **Community Allocations and High School Scholarships**, which were charged with allocating nearly half of the Club's annual giving budget of \$145,772, saw significant changes in opera-



tions and guidelines. In total forty-four committees provided service and fellowship and kept the Club running smoothly throughout the year.

The Centennial Committee, established this year to prepare for the 100th anniversary of our founding, is fully engaged in planning for the 2016 celebration which will include not only a party but a project that will serve the community. The Club's budget includes an allocation of \$40,000 of a minimum \$100,000 commitment for the project. Centennial moments were introduced as a monthly feature at the Wednesday meetings.

A Past Presidents' Council was convened in November. Twenty of the twenty-two living past presidents attended the meeting, including a former member of the Club, to review the state of the Club and offer perspective. Several presidents signed on to participate on committees where they could provide historical perspective and offer assistance, such as member recruitment. Five presidents joined the newly formed Centennial Committee.

Another first this year was the use of PayPal and Constant Contact which propelled the Club further into the paperless realm.

Members generously contributed \$69,147 to the Club Endowment Fund, \$55,980 to the Community Service Fund, and \$45,620, including \$9,741 for PolioPlus, to Rotary International.

It has been my pleasure and honor to serve. I look forward to a glorious tomorrow for our Club.

With Rotary regards,
Nishta Bhatia
President, 2011-12



Steve Pierce, Joanne Pierson, Phil Weiss, and Ed Wier, not visible, making music. (top right) Steve Pierce with a birthday balloon. (bottom right) Rotarians entertaining on the Wednesday before Thanksgiving.



CLUB SERVICE AND OPERATIONS

Rotarian **Downs Herold**, the Club Secretary, reports that the Club is the largest in Michigan and 43rd in the world. During the 2011-2012 Rotary year, 31 members resigned primarily due to business pressures. A total of 17 new members were added, five of whom were reinstatements. There were 304 members at the end of the Rotary year 2012. In addition, the Club added **Governor Rick Snyder** as an honorary member and elected five members to Emeritus status.

Rotarian **Dave Williams** and his Set-up Committee prepared the rooms for 49 regular meetings and assisted other committees with their needs. Rotarians **Bob Dascola**, **Ingrid Deininger**, **Downs Herold**, **Terry Linden**, **Tom Millard**, **Jim Reece**, **Frode Maaseidvaag**, **Dan Romanchik**, and **Club Administrator John White** provided assistance in making meetings peaceful and enjoyable.

Throughout the year members participated in social events organized by **Rotarian Susan Smith-Gray** and her committee. Bowling and volleyball led by Rotarians **Dick Elwell** and **Karen Kerry** respectively continued to fuel the competitive spirit among members.

Rotarian **Sam Offen** and his Program Committee arranged for outstanding speakers on wide-ranging local and international topics: *Mongol Road Rally*, *Battling for the Rights of Modern-Day Slaves*, *Outdated Science and Wrongful Convictions*, *Aftermath of the Arab Spring and Other Issues in the Muslim World*, and *Understanding and Living with Mild Cognitive Impairment* were some of the subjects.

Rotarians **Ingrid Deininger** and **Lois Jelneck** were active throughout the year visiting, providing sound advice and good wishes to Rotarians with health concerns.

COMMUNITY SERVICE

Community Allocations

Rotarians **Tony DiGiovanni** and **Bob Mull** led the effort to re-organize and institute major changes to the process of awarding grants. With support and direction from the Board, they updated the committee's policies and procedures, to streamline the process and avoid any appearance of conflict of interest. A record 57 non-profits applied for \$45,000. Eleven were awarded grants. The committee also instituted an electronic application process that included application solicitation, establishment of a Dropbox account for file storage and sharing, application review, applicant notification and transfer of funds. The paperless process was received favorably by applicants.

For the first time the Club applied for a District Matching grant for a community project. A total of \$5,000 of the Club's Community Allocations funds were matched with \$2,500 from District 6380 to build an outdoor fitness trail, in partnership with Community Action Network at the Hikone housing development.

Rotate Your Food Under the leadership of Rotarian **Todd Kephart**, 10 Rotarians organized the annual food drive in partnership with Food Gatherers. The committee collected 18,000 pounds of food and in monetary donations. This translated into more than 11,000 meals for our neighbors in the county.

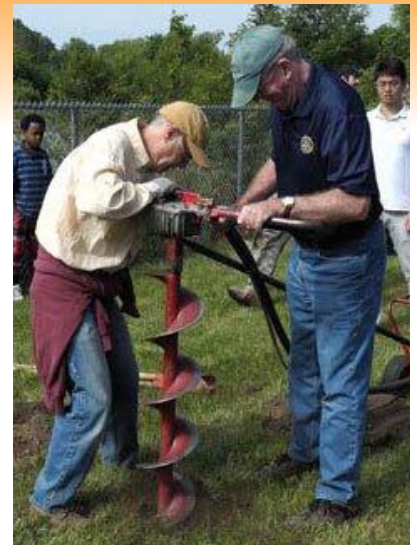
Doers of Good Service (D.O.G.s)

With Rotarian **Phil Weiss** leading the way, six members of the committee, with help from other Rotarians, continued their good deeds. They cooked meals at the Ronald McDonald House, planted trees, and rang the Salvation Army bell during the holidays. They also provided assistance during the installation of the fitness trail at Hikone.

Students Taking Renewed Interest in the Value of Education (STRIVE) This program, supported by the Club for the past 13 years, is now chaired by Rotarian **Dave Keren**. STRIVE students at Ann Arbor Tech were mentored by a dozen Rotarians organized by Rotarian **Andy Dahlmann**. Eleven scholarships were awarded to students who demonstrated commitment to academic achievement, school attendance and STRIVE requirements of positive behavior.

Golf and Tennis Outing The Club's annual fund raiser was chaired by Rotarian **Rob Shiff**. The event raised \$43,000 and generated community participation.

Centennial Planning Launched this year to prepare for the Club's 100th anniversary in 2016, the committee is chaired by Rotarians **Karen Kerry** and **Claire Foley**. They recruited 14 members for the committee, which began efforts to identify a Centennial project to commemorate the anniversary. To this end, a member survey was conducted. A once a month series of "Senior Moments" at the weekly meetings was also initiated highlighting the role of founders of the Club and the senior leadership.



(top two photos) Rotarians installing fitness trail at Hikone housing complex. (oval) Phil Weiss preparing a meal at the Ronald McDonald House. (bottom) STRIVE students who received scholarship awards.

INTERNATIONAL HUMANITARIAN PROJECTS

The International Humanitarian Projects Committee worked with Rotary clubs in host countries and non-governmental organizations (NGOs) to allocate \$30,000, matched with funds from District 6380, that:

- Provided literacy and numeracy education and trade training for women in Cusco, Peru. Project Managers, Rotarians **Hedy and Roberto Frisancho**

- Purchased a portable ultrasound unit to be used in a clinic in the Amazon region of Peru. Project Manager, Rotarian **Bob Hyzy**



- Provided health information learning on three solar powered computers in a clinic, along with training in manufacturing and installing bio-sand water filters in Galatea, Amazonia, Peru. Project Manager, John Barrie
- Contributed to the purchase of a dialysis machine for a public hospital intensive care unit in Guaxupe City, Brazil. Project Manager, Rotarian **Victor Rosenberg**
- Supported a Rotaract project to install 20 Eco-Stoves in Guatemala.



- Supplied equipment for a nutrition center and paid for training of nurses at Lawre Hospital, Ghana. Project Managers, Rotarians **Tim Johnson and Kofi Gyan**
- Provided funding for micro-lending through an NGO, Namaste Direct, for women in San Francisco Zapotitlan, Guatemala. Project Manager, Rotarian **Ashish Sarkar**

(top photos) Adult rural women of the Literacy project learning to write and read in Spanish. (second from top) Rotarian Hyzy using the ultrasound machine on a woman in the Peruvian Amazon. (middle) Rotaractors installed Eco stoves in a village in Guatemala. (bottom) Three Guatemalan recipients of loans from the Club.

NEW GENERATIONS

Interact Clubs In addition to supporting regular projects such as tree planting and fall chore day, the Huron and Pioneer clubs led successful clothing and canned food drives. They also attended and presented at the regional Interact Day. In addition, the students raised funds and contributed to a South American water filtration project. Rotarians **Karl Brenner** and **Christina Kim** supported the efforts of the Interact students.

Rotaract Clubs The U of M Rotaract Club had a successful international service trip to Guatemala. The club expanded the Rotary/Rotaract mentorship program, increasing membership in the club. In addition, processes were established to enhance leadership transitions within the club, a change that will allow the club to be increasingly productive. The club was supported in its efforts by Rotarians **Barb Hiltz** and **Audrey Schwimmer**, who along with 10 other Rotarians, collectively put in 270 hours over the course of the year.

Rotary Youth Leadership

Awards (RYLA) Under the sponsorship of Rotarians **Steve Pierce** and **Tom Millard**, 10 high school students attended the RYLA conference in Canada to learn about leadership, decision making, goal setting, good citizenship, conflict resolution and other life skills taught by accomplished business, community and political leaders.

Rotaract Club of Ann Arbor

Chartered in March 2011, the Ann Arbor Rotaract Club continues to attract young professionals interested in serving the community. The club, under the sponsorship of Rotarians **Andrea Darden** and **Omari Rush**, assisted Rotary club members in tree planting, the installation of a fitness trail at Hikone, and other projects.

Rotary Youth Exchange

Rotarian **Jim Kosteva** continues to be a committee of one for this program. He and Rotarian/Director **Ed Wier** both participated in the Rotary Youth Exchange Promotion Committee, initiated by the District. The Committee plans to promote the exchange program to Interact students and to recruit their families to serve as hosts to inbound youth.

PUBLICATIONS AND COMMUNICATIONS

Harpoon Under the guidance of Rotarian **Mel Drumm** The Harpoon went electronic this year. A lighter version, the e-Harpoon is delivered to all members via e-mail every Monday. Links are provided to the full online version of The Harpoon for those who are interested in more details, notes and meeting recaps.

Public Relations A new committee chaired by Rotarians **Christina Mooney** and **Steve Schram** established guidelines and goals for marketing and publicizing the Club's activities. It established a committee structure and recruited members, developed a media list and developed professional displays for the district conference. Rotarian **Pat Pooley** initiated a median beautification project for the community and wrote a tree planting article which was placed in *The Ann Magazine*. Rotarian **Sara Maddock** updated and revamped the Club's Facebook page and established a Twitter account. The committee also developed working relationships with several Club committees to generate news. For the first time, the Club bought advertising space in the programs of two performance arts venues—University Musical Society and Performance Network Theatre.

Website The Club's vibrant website now provides some archival function for the club, as it contains issues of The Harpoon from July 2005 to date, a list of all Junior Rotarians since that date, along with a list of committees, social functions, history, emeritus members with bios, and upwards of 1,000 images. A Centennial site has been added that will house all of the work, stories and photos for the planning leading up to 2016, along with files about the celebration itself.

VOCATIONAL SERVICE

Rotary Readers and Tutors Under the leadership of Rotarian **Julie Dunifon**, 28 Rotarians and their spouses devoted an estimated 700 hours tutoring children at Angell and Burns Park Elementary Schools and at the Washtenaw County Head Start program.

Scholarship Program Rotarians **Chris Ballard** and **Dave Mc Dowell**, along with the Scholarship Committee, revised the club's traditional scholarship awards program. With board input and approval, they created a program to support students at Washtenaw Community College. They developed a rating system that included consideration of veterans and would yield objective results to grant scholarships to deserving recipients. The committee awarded \$20,000 of financial aid to students at Washtenaw Community College, making a significant economic and social impact in the community.

Junior Rotarians The program was cut back this year due to diminished Rotarian participation. However, students from Greenhills School, Gabriel Richard and Community High School were honored for their community service and academic credentials.

Success by 6 The Club continued its support for the programs that ensure children are successful when they start school. The Club contributed \$10,000 towards the Imagination Library, which provides a book each month to Ypsilanti children from birth to age 5. In addition, Rotarians worked at the 4th annual *Touch-a-Truck* event where parents had access to community resources for children and children had the opportunity to climb on and experience 24 different vehicles. The event drew 4,000 people.



(top) Norman Herbert, Lou Callaway, and Rob Shiff blowing up balloons. (bottom) Jim Reece, Steve Kesler, Johannes Kristinson, Jason Whipple, and Barbara Debrodt working on the balloons.

Awards & Honors



Paul Harris Award



Thirty-four members received Paul Harris Awards this year boosting the Club total to 149 members who are Paul Harris Fellows.

50 or More Years of Service



Three Rotarians, Ted McLogan, Art Holst and Tom Conlin were recognized for their 50 or more years of membership in Rotary.

Ambassadors of Goodwill



Ambassadors of Goodwill Awards were given to **Bob Hyzy** (top left) for his work in Peru, **John Rasmussen** (top right) for efforts in Jamaica and **Vic Rosenberg** (right) for work in Brazil. In addition, U of M Rotaractors were recognized for their work in Guatemala (below). Rotarian **Jim Reece** oversees the Club's AGA program.



Distinguished Service Awards



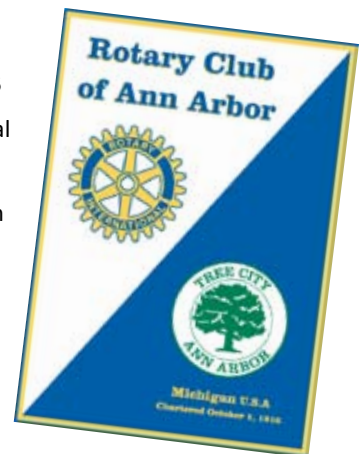
Distinguished Service Awards were given to Rotarians **Barbara Bryant** (right), **Steve Dobson** (below left), and former member **Judy Dow Rumelhart** (below right). Over the years, our club has honored 127 members and non-Rotarian community leaders



Additional Awards

The Club received Rotary International **Changemaker Award** given to clubs that made an extraordinary impact during the year through their work in Rotary's Avenues of Service.

District Governor Steve Youtz recognized the Club as the "**Best Singing Club**" in the District.





ANN ARBOR ROTARY FINANCIALS

JUNE 30, 2012

A detailed financial report can be found on
www.AnnArborRotary.org

NEW MEMBERS



(top, left to right) Patrick Cavanaugh, Kristina Glusac, Pat Green, Phil Hughes, Darrell Kenney, Amy Kilbourne, Kevin Kramer, Johannes Kristinsson, Craig Leonard, Bernie Lugauer, Gov. Rick Snyder, Jason Whipple

IN MEMORIAM

- Henry Amble
- George Cress
- Lee Danielson
- Howard Dubin
- Joe Edwards
- Jerry Hodge
- Joe Payne

These men enriched our community and we are better because their lives touched ours.

TOTAL INVESTMENT PORTFOLIO

June 30, 2012—\$1,269,501
June 30, 2011 —\$1,280,198

INCOME

Community Service Dues	\$55,980
Golf Outing	\$43,185
Donations from members	\$ 1,480
District Matching Funds	\$ 9,500
Unspent Budgeted	\$43,000
Other Income Whittker Trust bequest	\$30,000
Transfer from Perm. Fund	\$49,697
Total	\$183, 245

EXPENSES

Community Allocations	\$50,000
District Matching Funds	\$ 2,500
International Humanitarian Projects	\$30,000
Donations from members	\$ 1,480
District Matching Funds	\$ 7,000
Administrative Expense	\$ 18,307
Scholarships STRIVE	\$14,500
Success by 6	\$10,000
Tree Planting	\$ 9,370
Rotaract Clubs	\$ 2,216
Rotate Your Food	\$ 746
RYLA	\$ 2,509
Junior Rotarians and Interact	\$ 506
D.O.G.s	\$ 621
Publicity	\$ 2,717
Unbudgeted Community Service (Black and Blue video)	\$ 1,200
Centennial sequester	\$20,000
Total	\$153,672

ENDOWMENT BOARD OF TRUSTEES

The Board of Trustees consists of thirteen persons, all of whom are members of the Rotary Club of Ann Arbor. The Board oversees the investment and distribution of the Endowment Fund.

Nishta Bhatia, Charlie Crone , Tony DiGiovanni, Claire Foley , Beth Fitzsimmons , Mark Foster
Mary Hays, Norman Herbert, Dave Keosaian, David Sarns, Carol Sewell, Len Stenger, Robert Swistock

OPERATING FUND

July 1, 2011-June 30, 2012

Income was \$83,420
Against a budgeted amount of \$87,090

Actual Expenses were \$82,803
Against a budgeted amount of \$85,993

A Reviewed Operating Fund Report
may be found at
www.AnnArborRotary.org

OFFICERS

President: Nishta Bhatia
VP and President Elect: Len Stenger
Past President: Beth Fitzsimmons
Secretary: Downs Herold
Club Treasurer: John Ackenhusen
Endowment Treasurer: Dave Keosaian
Sergeant at Arms: Dave Williams

DIRECTORS

Marsha Chamberlin
Mark Foster
Susan Smith Gray
Agnes Reading
Rick Reid
Ed Wier

CLUB ADMINISTRATOR

John White





2011-2012 DONORS - PERMANENT ENDOWMENT CONTRIBUTIONS: \$69,147

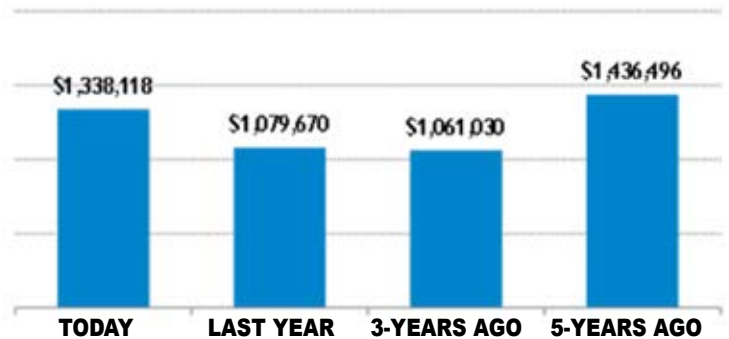
David Anderson	Wayne Colquitt	Dick Elwell	Dave Keosaian	Barbara Niess-May	Leo Shedden
Bob Ause	Flip Connell	Dave Felbeck	Todd Kephart	Rob Northrup	Collyer Smith
Erik Bakker	Jim Cook	Doug Freeth	David Kinsella	Dennis Norton	Susan Smith-Gray
Dan Balbach	Howard Cooper	Carl Frye	Phil Klintworth	Chuck Olson	Cynthia Sorensen
John Balbach	Wendy Correll	Patricia Garcia	Joan Knoertzer	Dave Osler	Bill Stegath
Bruce Benner	George Cress	Ginny Geren	Dave Krehbiel	Bob Pehlke	Greg Stejskal
Jesse Bernstein	Lee Danielson	Paul Glendon	John Laird	Joanne Pierson	Len Stenger
Dale Berry	Andrea Darden	Anne Glendon	Roland Leeds	Rick Price	Lois Stenger
Ralph Beuhler	John Debbink	Jerry Gray	Bernie Lugauer	Agnes Reading	Bruce Stone
Sue Beutler	Barbara Debrodt	Tim Harrison	Reno Maccardini	Jim Reece	Al Storey
Fred Beutler	Ingrid Deiningner	Nancy Harrison	Shelley MacMillan	David Reid	Bob Swistock
Nishta Bhatia	Rick Detweiler	Larry Hastie	Mike Marich	Chuck Ritter	Deb VandenBroek
Rob Boehnke	Don Devine	Jack Henke	Dave Matthews	Dick Rosenfeld	Burt Voss
Hank Brown	Tony DiGiovanni	Norman Herbert	Dave McDowell	Chuck Rubin	Scott Westerman
Barbara Bryant	Steve Dobson	Downs Herold	Brian McLaughlin	David Sarns	Ed Wier
Ian Bund	Bob Donnellan	Libby Hines	Chris Mile	Dave Schmidt	Cynthia Wilbanks
Al Burdi	Dallas Dort	Maurita Holland	Gae Miller	Brian Schrag	Dave Williams
Lou Callaway	Cathi Duchon	Jim Irwin	Debra Moore	Steve Schram	
Tim Carrigan	Barbara Eichmuller	Lois Jelneck	Roy More	Audrey Schwimmer	
Spaulding Clark	Cheryl Elliott	Tom Kauper	Bob Mull	Bev Seiford	

ENDOWMENT PERFORMANCE AND DISTRIBUTION

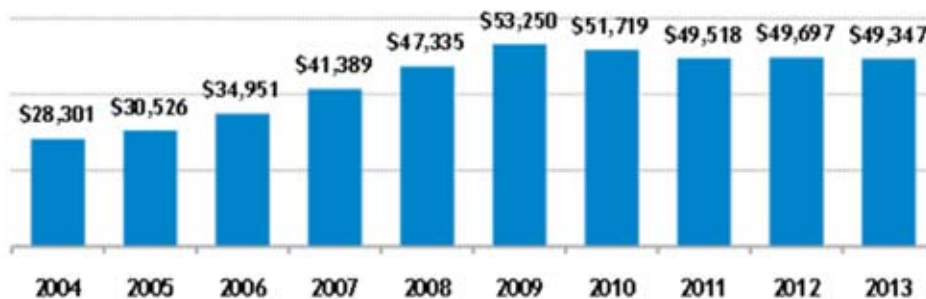
The endowment portfolio consists of donations from Rotarians and friends in the community. These contributions, along with investment performance, account for the market value of the portfolio being \$1,269,501 as of June 30, 2012—a decrease of about 1 % from June 30, 2011.

The Fund has an Investment Policy that requires it to invest in publicly traded, broadly diversified mutual funds so as to obtain a total rate of return in excess of an established benchmark. This benchmark utilizes market indices that are weighted according to the Fund’s target asset allocation, approximately 85% stocks and 15% bonds.

ENDOWMENT FUND MARKET VALUE- SEPTEMBER 30, 2012



ENDOWMENT FUND REQUIRED DISTRIBUTIONS



The Endowment’s Spending Policy requires it to distribute 4.25% of the assets each year, based on the average market value for the preceding 20 quarters.

ENDOWMENT FUND BOARD OF TRUSTEES

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